JOIN THE MOVEMENT
Changing Telehealth Reimbursement Policy through Research

Why Data is Important.
Telehealth increases access to care for all Americans, particularly in underserved urban and rural communities. It is important for Congress to evaluate CTeL data before making any permanent telehealth policy decisions.

CTeL’s telehealth cost-impact research study is scheduled to be published in Fall 2021 and is expected to include more than 1 million telehealth encounters from March to September 2020. This study is the most comprehensive telehealth analysis to date and will give policymakers a thorough analysis of telehealth utilization, serviced provided, and cost.

Waiting for Data Benefits the Telehealth Community.
CTeL’s initial cost-impact research findings show that expanded telehealth usage during the COVID-19 pandemic has been cost-saving or cost-neutral for the federal government. Congress is currently evaluating whether to provide a short-term or permanent telehealth solution. CTeL is committed to reforming Section 1834m of the Social Security Act to repeal originating site and geographic restrictions and ensure fair reimbursement for telehealth services. In order for Congress to have the confidence to permanently amend Section 1834m, they will need reliable data to justify permanent changes.
3 Ways to Help.

1. Advocacy.
CTeL is concerned that CBO and Congress will move on telehealth legislation without having access to reliable data on utilization, services provided, and cost. When CBO last scored telehealth in 2001, the lack of reliable data had serious implications on the telehealth industry and resulted in originating site restrictions and low reimbursement.

**CTeL Ask.**

Encourage Congress to consider telehealth legislation **AFTER** they have access to our Fall 2021 telehealth cost-impact study.

**How Can You Help?**
- Sign onto CTeL’s letter to Congressional leadership.
- Engage with your members of Congress and send your own letter urging Congress to for data before moving on telehealth legislation.

2. Spread the Word.
We need your help to spread the word about our upcoming and existing research as it relates to the cost impacts of telehealth. Your support will help raise awareness of our research for not only policymakers, but also health systems and clinicians working on the front lines.

**CTeL Ask.**

Collaborate on joint press releases and social media announcements.

**How Can You Help?**
- Send CTeL statements from your organization’s leadership on why data and permanent telehealth waivers are important.
- Coordinate press releases and social media announcements.

3. Co-Branded Webinars.
CTeL would like to partner with your organization to present our ongoing research findings as this information is especially important for policymakers and the telehealth community. Helping you make more informed business decisions as it relates to telehealth.

**CTeL Ask.**

CTeL would like to present webinars and findings to your membership, clients, providers, or employees as needed.

---

Christa Natoli  
CTeL Executive Director  
ChristaNatoli@CTeL.org  
Main: (202) 499-6970 | Cell: (617) 417-0639

Ben Steinhafel  
CTeL Director of Policy and External Affairs  
Ben@CTeL.org  
Cell: (262) 506-8785